

Breaking Through The Making Of Minority Executives In Corporate America

Breaking Through, Selling Out, Dropping Dead
Secrets of the Vine
Breaking Through
Breaking Through to Teens
Breaking Through Thick and Thin
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Breaking Through the Language Arts Block
The Making and Breaking of Almansur
The Sponsor Effect

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Breaking Through, Selling Out, Dropping Dead

"This book provides evidence-based narratives of the various types of mentoring and their degrees of success"--

Secrets of the Vine

This book presents groundbreaking strategies for psychotherapy with today's teens, for whom high-risk behavior, lack of adult guidance, and intense anxiety and stress increasingly come with the territory. Ron Taffel addresses the key challenge of building a therapeutic relationship that is strong enough to promote real behavioral and emotional change. He demonstrates effective ways to give advice that teens will listen to, get them to tell the truth about their lives, help parents reestablish their authority, and extend the reach of therapy by such nontraditional means as inviting teens to bring friends into sessions.

Breaking Through

At the age of fourteen, Francisco Jiménez, together with his older brother Roberto and his mother, are caught by la migra. Forced to leave their home in California, the entire family travels all night for twenty hours by bus, arriving at the U.S. and

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Mexican border in Nogales, Arizona. In the months and years that follow during the late 1950s-early 1960s, Francisco, his mother and father, and his seven brothers and sister not only struggle to keep their family together, but also face crushing poverty, long hours of labor, and blatant prejudice. How they sustain their hope, their good-heartedness, and tenacity is revealed in this moving, Pura Belpré Honor-winning sequel to *The Circuit*. Without bitterness or sentimentality, Francisco Jiménez finishes telling the story of his youth.

Breaking Through to Teens

Utilizing new research and field studies, this book provides a whole-school approach to helping English learners achieve academically while they learn English. Discover why ELs learn better when language, literacy, and subject matter are integrated, and learn how to prepare all teachers in a school to meet the needs of this growing student population.

Breaking Through Thick and Thin

Even with increased pressure to involve more girls in STEM areas in education, parents are often left wondering what they can do to encourage their daughter's love of science, math, and technology from fading. In *Breaking Through! Helping*

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Girls Succeed in Science, Technology, Engineering, and Math, topics ranging from how role models can make a difference to finding non-stereotypical toys and taking trips that inspire STEM discovery and engagement are illustrated with research evidence and real-life examples from girls and women. Regardless of a daughter's age (from birth to young adulthood), parents will find tips they can immediately use to help combat the gender imbalance in STEM areas. Whether they need to advocate for gender-neutral, STEM-enriched classrooms or want to encourage creative problem-solving and persistence in their daughters, readers will find ideas to take action to help the girls in their lives break through the barriers and achieve success in STEM.

The Prayer of Jabez Bible Study Leader's Edition: Breaking Through to the Blessed Life

The drama of Edward Bulwer, Tom Robertson, W. S. Gilbert, W. A. Jones, Arthur Pinero, Oscar Wilde and Bernard Shaw, examined in social and political context. This book will be of interest to students and scholars of theatre history, English literature and social history, and women's studies.

Breaking Through Bureaucracy

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"The authors in this volume draw upon biblical narratives to highlight key roles played by Gentiles in the service of God's mission. Each biblical account is linked to a current, real-world issue as an application of the missiological insights gleaned from the biblical source. The biblical sources drawn upon include Abraham, Ruth, and Hagar; the current contexts addressed include Papua New Guinea, Chicago's immigrant communities, and North American encounters with God outside the Christian Church"--

Breaking Through the Boundaries

In this powerful follow-up to his bestseller *The Prayer of Jabez*, Dr. Bruce Wilkinson explores John 15 to show readers how to make maximum impact for God. Dr. Wilkinson demonstrates how Jesus is the Vine of life, discusses four levels of "fruit bearing" (doing the good work of God), and reveals three life-changing truths that will lead readers to new joy and effectiveness in His kingdom. *Secrets of the Vine* opens readers' eyes to the Lord's hand in their lives and uncovers surprising insights that will point them toward a new path of consequence for God's glory.

The Making of Victorian Drama

This groundbreaking guide shows library staff how to break through media and

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genre boundaries, make new connections within the library collection, and better serve patrons.

Breaking Through

Say you want to start going to the gym or practicing a musical instrument. How long should it take before you stop having to force it and start doing it automatically? The surprising answers are found in *Making Habits, Breaking Habits*, a psychologist's popular examination of one of the most powerful and under-appreciated processes in the mind. Although people like to think that they are in control, much of human behavior occurs without any decision-making or conscious thought. Drawing on hundreds of fascinating studies, psychologist Jeremy Dean busts the myths to finally explain why seemingly easy habits, like eating an apple a day, can be surprisingly difficult to form, and how to take charge of your brain's natural "autopilot" to make any change stick. Witty and intriguing, *Making Habits, Breaking Habits* shows how behavior is more than just a product of what you think. It is possible to bend your habits to your will—and be happier, more creative, and more productive.

Getting to Plan B

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Customer centricity is fundamental to business growth and ongoing success. Most executives appreciate the importance of it yet don't know how to execute it or sell the processes internally. This thoroughly revised edition of Breaking Through guides readers systematically through the ten breakthrough points of implementation, to explain how to execute a transformation to customer centricity, so that a company can engage continuously with its customers, making them allies and advocates with all the rewards that it brings. With updates on digital opportunities, social media, emerging markets (including Africa), and the social as well as financial impacts of customer centricity , this book successfully blends strategy with implementation and also features a range of innovative new and traditional business examples from across the globe. Easy to read, in-depth and full of practical advice, this is the essential step-by-step guide to implementing customer centricity to endure in the long-term.

Breaking Through as a Professional Massage Therapist

First Published in 2000. Routledge is an imprint of Taylor & Francis, an informa company.

Making Habits, Breaking Habits

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Breaking Through the Access Barrier argues that the policies designed to address inequalities in college access are failing to address underlying issues of inequality. This book introduces academic capital formation (ACF), a groundbreaking new theory defined by family knowledge of educational options and the opportunities for pursuing them. The authors suggest focusing on intervention programs and public policy to promote improvement in academic preparation, college information, and student aid. This textbook offers: a new construct-academic capital-that integrates and draws upon existing literature on influencing access to college practical advice for better preparation and intervention real student outcomes, databases, and interviews taken from exemplary intervention programs empirical research illuminating the role of class reproduction in education and how interventions (financial, academic, and networking) can reduce student barriers quantitative and qualitative analysis of the importance and effectiveness of several major policy interventions. Written for courses on higher education policy and policy analysis, readers will find Breaking Through the Access Barrier offers valuable advice for working within new policy frameworks and reshaping the future of educational opportunities and access for under-represented students from disadvantaged backgrounds.

Breaking Through Bias

"Nader's assessment of how concentrated wealth and power undermine

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democracy is clear and compelling, but it's his substantive vision of how we ought to respond that makes *Breaking Through Power* essential reading. Written just before Donald Trump's Electoral College victory, Nader's latest book reads with even greater urgency now."--Yes Magazine In *Breaking Through Power*, Ralph Nader draws from a lifetime waging--and often winning--David vs. Goliath battles against big corporations and the United States government. In this succinct, Tom Paine-style wake-up call, the iconic consumer advocate highlights the success stories of fellow Americans who organize change and work together to derail the many ways in which wealth manipulates politics, labor, media, the environment, and the quality of national life today. Nader makes an inspired case about how the nation can--and must--be democratically managed by communities guided by the United States Constitution, not by the dictates of big businesses and the wealthy few. This is classic Ralph Nader, a crystallization of the core political beliefs and commitments that have driven his lifetime of advocacy for greater democracy. "Ralph Nader is the grand progressive of our time. We overlook his words at our own peril! This book is required reading."--Cornel West "Ralph Nader's *Breaking Through Power* is a brilliant analysis of corporate power and the popular mechanisms that can be used to wrest back our democracy. No one has been fighting corporate domination longer, or understands it better, than Nader, who will go down in history not only as a prophet but an example of what it means to live the moral life. We disregard his wisdom and his courage at our peril."--Chris Hedges, Pulitzer-Prize winner and author of *Wages of Rebellion: The Moral*

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Imperative of Revolt "Nader goes beyond delineating the problem and provides a critical prescription to battle the toxicity of unjust power--one that every individual can, and must, embrace."--Nomi Prins, author, *All the Presidents' Bankers* "People are recognizing that our founding, fundamental values of fairness, justice, and opportunity for all--the very values that define our America--are being shoved aside to create an un-America of plutocracy and autocracy. Ralph Nader's new book *Breaking Through Power* provides progressive boat-rockers with inspiration and a plan for reclaiming America from the greedy Plutocrats and Fat Cats who think democracy is for sale to the highest bidder."--Jim Hightower "I read Ralph Nader for the same reasons that I read Tom Paine. He knows what he thinks, says what he means, and his courage is a lesson for us all."--Lewis Lapham "Nader insists on speaking up for the little people and backs his arguments and decent sentiments with hard facts."--Publishers Weekly About Ralph Nader: Named by *The Atlantic* as one of the hundred most influential figures in American history, and by *Time* and *Life* magazines as one of the most influential Americans of the twentieth century, Ralph Nader has helped us drive safer cars, eat healthier food, breathe better air, drink cleaner water, and work in safer environments for more than four decades. Nader's recent books include *Animal Envy*, *Unstoppable*, *The Good Fight*, and the bestseller, *Seventeen Traditions*. Nader writes a syndicated column, has his own radio show, and gives lectures and interviews year round.

Breaking Through the Noise

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The Culture Map (INTL ED)

Author and voice teacher Gloria Bennett has taught Axl Rose of Guns N'Roses, Vince Neil of Motley Crue, Exene Cervenka of X, Steve Wynn of Dream Syndicate, Dexter Holland of The Offspring, and Anthony Keidis of the Red Hot Chili Peppers, among others. Her comprehensive and practical book, now in its second edition, offers a clear explanation of the voice as an instrument and proper vocal technique. Through examples, anecdotes and exercises, Breaking Through provides for both the novice and professional vocalist a vital sourcebook for maintaining and enhancing the quality of the voice. Topics covered include: pitch problems and solutions, evening your range, projection without strain, how to stay vocally healthy on the road, how to find a good vocal coach, and much more.

Breaking Through!

On the surface, Chamique Holdsclaw's memoirs, Breaking Through, is an inspiring behind-the-scenes glimpse of what it's like to play professional women's basketball. It's got the thrills, the spills, and the locker room gossip that any sports fan longs to read about and be privy to. Holdsclaw takes her readers on a whirlwind tour of life as a WNBA star, from the streets of New York to the streets of

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the world. From Astoria to Tennessee to Spain to Poland and eventually winding up in Atlanta, we follow Chamique up and down the court of life until we too are winded from the back-and-forth. But when we stop to catch our breath, we realize this is much more than another sports book. New York features prominently in these pages-its successes, its heartbreaks, its projects and its swanky gyms. The relative security and safety of Holdsclaw's life at Christ the King High School in Queens stands in sharp contrast to her tales of life in the nearby projects, where alcoholism, drug abuse, petty crime and despair have a strong foothold in the rundown buildings and darkened bus stops. But Holdsclaw does not dwell; she does not sulk. She doesn't have the time, frankly, for we soon find that the life of a young basketball star is full of constant action. From sunup to sundown, Holdsclaw is practicing, shooting, running and negotiating. The decision about which college to attend is almost as harrowing for the readers as it is for Holdsclaw herself, and we breathe a sigh of relief when she makes what is obviously the right choice. And though we meet Jay-Z and Gabrielle Reece and many other famous sports stars on these pages, the personality we most remember is that of Holdsclaw's grandmother and guardian. She is the calm in Holdsclaw's storm, the light that shines into and illuminates the dark tunnels of choices no child should have to make. June Holdsclaw's steadfast surety is something every child would be fortunate to have, and her granddaughter's testament to her faith and love resonates in these pages. As Holdsclaw grows up and trades in the streets of New York and a busted up pair of hi-tops for the rigors of academia at the University of

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Tennessee, the burdens of success become more apparent. The stress of being a star on the court takes its toll mentally, academically, and of course, physically, but Holdsclaw bravely dribbles past these obstacles and fights to stay on top. Which isn't to say she doesn't have her distractions-from boys to friends to tough-as-nails coaches like Pat Summitt, Holdsclaw's busy life bustles and buzzes throughout *Breaking Through*, making the pages hum with vitality. And only when Holdsclaw's health fails her, when her team slows down and the winning streak seems to be over, does she come to realize that what's essential in basketball-and of course, in life-isn't speed, or strength, or who you know, or how hard you work, but balance: the fine line between not enough and too much, between carefree and careless. She finally finds hers, and that's what makes this book the powerful read that it is. At its core, *Breaking Through* is a testament to the places and people that make us whole and keep us sane-it's a shout out to hard work, love, faith and equilibrium.

Breaking Through

An international business expert helps you understand and navigate cultural differences in this insightful and practical guide, perfect for both your work and personal life. Americans precede anything negative with three nice comments; French, Dutch, Israelis, and Germans get straight to the point; Latin Americans and Asians are steeped in hierarchy; Scandinavians think the best boss is just one of

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the crowd. It's no surprise that when they try and talk to each other, chaos breaks out. In *The Culture Map*, INSEAD professor Erin Meyer is your guide through this subtle, sometimes treacherous terrain in which people from starkly different backgrounds are expected to work harmoniously together. She provides a field-tested model for decoding how cultural differences impact international business, and combines a smart analytical framework with practical, actionable advice.

Breaking Through the Black Ceiling

This leader's edition reveals how to make praying the Jabez prayer a lifetime habit. Leaders will broaden their understanding of the four components of the Jabez prayer. Graphics and lighthearted illustrations makes this innovative, four-week study impacting and fun, and offers two additional, optional sessions and resources for group leadership.

Breaking Through

Are you investing in the right people? Many people know the benefit of finding a sponsor--someone who goes beyond traditional mentorship to partner with a junior-level employee to help build their skills, advocate for them when opportunities arise, and open doors. But few realize that being a sponsor is just as important to

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career growth as finding one. According to new research from economist and thought leader Sylvia Ann Hewlett, senior executives who sponsor rising talent are 53 percent more likely to be promoted than those who don't. Similarly, middle-level managers who have proteges are 167 percent more likely to be given stretch assignments. Well-chosen proteges contribute stellar performance, steadfast loyalty, and capabilities that you, the sponsor, may lack, thus increasing how fast and how far you can go. But how do you find standout proteges, let alone develop them so that they're able to come through for you and your organization? This book has the answers you need. Combining powerful new data and rich examples drawn from in-depth interviews with leaders from companies such as Unilever, Aetna, Blizzard Entertainment, and EY, *The Sponsor Effect* provides a seven-step playbook for how you can become a successful sponsor. You'll learn to: Identify the right mix of proteges Include those with differing perspectives Inspire your proteges and ignite their ambition Instruct them to develop key skill sets Inspect your picks for performance and loyalty Instigate a deal, detailing the terms of a relationship Invest three ways and reap the rewards Along the way, you'll discover the enormous benefits of investing in these valuable relationships.

Race, Work, and Leadership

The story of the divorced woman, who is single immigrant, never believed in divorced, but that was the only choice she had for her, and her child's safety.

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Fortunately her carrier in health care was high pick demand, in those days, she got good position in her field immediately, before her ex, that was/is always strong support for living. How it was planed by universe. Her divorced which was the toughest, struggle, and took risky decision by own, but trusting Universe, keep moving foreword, and holding tightly of her inner spiritual believe, and strength, and she did not dwell on in dark places, striving for light. and broke or put down those walls in between people, and willingly, joyously connecting to precious humanness and forgive to herself, other who hurt her, and remembered, and appreciated deeply from her heart to those who were there and helped her. Things don't stay same, and time passes rapidly. she went to school, and received degree in Health Care Administration, which enhanced her carrier, and hired by well known university in her state. And her daughter also received PHD, and taught to one of university in states. Now she is enjoying her life be a grand mo

Breaking Through

In *Breaking Through the Spiral Ceiling*, Hoopes traces her development as a woman biologist, how she fell in love with DNA but encountered discouraging signals from men in science, how she married and balanced both family and career, and why she's glad not to be a Harvard professor. In the 2nd Edition, errors found in the first edition are corrected and a Meet the Author page is added.

Breaking Through the Spiral Ceiling: An American Woman Becomes a DNA Scientist, 2nd Edition

Breaking Through Thick and Thin is an inspirational story about how one can overcome addictions, no matter how bound they may be. It includes journal excerpts, poetry, short stories, and many inspirational words of encouragement. This book provides hope to the lost, and nourishment to the hungry with words that come straight from the mouth of God. Breaking through an alcohol addiction, eating disorder, and other agonizing addictions is simple with the help of loved ones, and of course our First Love Himself, Jesus Christ.

Breaking Through Power

What happens when a Navy SEAL wakes from a month-long coma to discover he's being investigated for murder? When Ensign Brett Weaver is accused of murder, he knows he's innocent, but how can he prove it with Naval Investigators breathing down his neck? A chance meeting with reporter Tess Kelly offers him an opportunity to get the press on his side. But can he trust her to keep his other secrets off the record? Tess works hard to live up to her father's expectations. When Brett offers her information about SEAL training in exchange for an introduction to her award-winning journalist father, she jumps at the chance. The

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situation Brett lobs into her father's lap is a major scoop. But the secret she discovers about Brett is just as newsworthy. Will her feelings for this wounded warrior win out, or will she release a story guaranteed to destroy Brett's SEAL career? When Tess's father is kidnapped, Brett's team is deployed to find him. At the same time, a leak in the investigation puts Tess and Brett's lives in danger. Will Brett be able to break through the lasting effects of his injuries and prove he's once again a battle-ready SEAL? Or will he and Tess lose everything at the whim of a vengeful killer?

Integrated Advisory Service

A trail of mismanaged or terminated projects in recent years has cost the North American economy \$100 to \$150 billion dollars annually in lost productivity and shareholders capital. Unfortunately, the gap between project selection and project execution is often symptomatic of the onset of Project Fog, an all too familiar business situation in which projects are started and stopped constantly; resources fall short of the project workload to be executed; and, in the end, the entire effort is seen as a failure. A guide to sidestepping the usual hazards that often spell Project Fog, this book bridges the gap between executives who develop strategy and decide what projects get approved, and the project managers who have to execute those projects flawlessly. It provides a roadmap so that project managers can partner with executives to align their portfolio of projects with overall business

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strategy, ensuring that things get done right.

Breaking Through

Breaking Through, 2nd Edition

More than fifty years after the beginning of the Women's Movement, women are still not "making it" in traditionally male careers. Women start their careers on parity with men but generally end them far earlier, having achieved less status, lower compensation, and less satisfaction than men. Breaking Through Bias explains that it is the stereotypes about women, men, work, leadership, and family that hold women back, and it presents an integrated set of communication techniques that women can use to avoid the discriminatory consequences of these stereotypes. This highly practical book makes clear that women don't need to change who they are to succeed in their chosen careers, and they certainly don't need to act more like men. Women do, however, need to be attuned to the negative gender stereotypes that surround them; they need to anticipate the biases these stereotypes foster, and they need to manage the impressions they make to avoid or overcome these biases. Breaking Through Bias presents unique, practical, and effective advice about how women can at last break through gender bias in the

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workplace and win at the career advancement game.

Breaking Through Grass Ceiling

As a therapist, clients always want to tell me about self-help books they're reading. I found that those books usually stopped short of showing the reader how to do what they talked about. My books fill that gap. In *Breaking Through Infinity* we cover 31 days' worth of things to do to help you make lasting changes. It's not enough to tell you that you can do something- It's more important to show the path. The book addresses things that often get in the way of people reaching their goals and how to overcome them. In this book I share methods that have worked well for clients so that you can apply them to the changes you seek. This book helps you to understand your behaviors and how YOU can change them. In *Breaking Through Infinity*, learn how to: Set Goals so you can achieve them Assess for strengths that will help your journey Improve your skills Understand the power of stacking small changes to make a BIG difference Whether you want to eliminate a bad habit or form a positive habit Change Always Begins With YOU. *Breaking Through Infinity* is more than a book. It is a tool that guides you through the changes that you want to make with actionable lessons and exercises.

Breaking Through

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On governmental bureaucracy

Breaking Through Concrete

Minorities in all communities strive to keep their communities strong and support the businesses that are owned and operated in their communities. “Buying Black” has been a mantra in the Black community for years and suggests that African Americans, in particular, should concentrate their trillion dollars in buying power into the businesses owned by other African Americans in their communities for the purpose of economic empowerment. Although that is true, buying black doesn’t occur in the Black community as often as desired, and there are many contributing factors that are well known, yet ignored, and some factors that are beyond those commonly discussed. In *Breaking Through the Black Ceiling*, author and business owner Angela T. Jones provides insight on some of the common misconceptions and business practices that contribute to why more Black consumers spend their dollars with non Black owned businesses at a disproportionate rate. Jones also provides tips that any business owner can implement into their business that will not only help them provide better products and services, but also will help them become successful, regardless of their customer demographic. As altruistic as the concept of “buying black” may be, money is green and diversity makes dollars. *Breaking Through the Black Ceiling* is dedicated to the memory of Mark England, business owner and fashion designer from Detroit, Michigan. A portion of each

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copy sold will be donated to Karmanos Cancer Institute in Detroit, Michigan.

Breaking Through

Through profiles of minority executives at three different firms who overcame the racial barriers to success, a detailed study outlines a distinct pattern in the way minority members advance their careers and how companies can help them do so.

Breaking Through

This innovative book helps K-6 teachers infuse the entire school day with research-based literacy best practices. Classroom-tested strategies are presented for planning and implementing each component of the "exemplary literacy day"--vocabulary and word study sessions, literacy work stations, differentiated guided reading groups, reading and writing workshops, and interdisciplinary projects. Teachers get tips for organizing a print-rich classroom, supporting students' social-emotional well-being, and using assessment to guide instruction. User-friendly features include vivid vignettes, classroom management tips, questions for discussion and reflection, and 15 reproducible forms, checklists, and lesson templates. Purchasers get access to a Web page where they can download and print the reproducible materials in a convenient 8 1/2" x 11" size. Note: this

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book is a contemporary follow-up to Morrow's influential earlier title Organizing and Managing the Language Arts Block.

Breaking Through Gridlock

(Limelight). "A hip compendium of cinema savvy perhaps the most practical battle manual available to the young filmmaker." Newsweek

Breaking Through the Access Barrier

This book explores how presidential leadership of the public most typically occurs through leadership of the news media.

Breaking Through Infinity

Breaking Through to Flow

Your Success Lies Within! Massage therapy is an increasingly popular profession. Marketing campaigns across the nation promote it as a lucrative career with numerous benefits including flexible hours. Why, then, is the drop-out rate so high?

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It takes a huge commitment of time and money to become a massage therapist. Despite this investment, too many feel forced to give up on their dreams. The drop-out rate indicates a serious need for lessons beyond the status quo. In *Breaking Through as a Professional Massage Therapist*, Greg Spindler, LMT, CSET provides a unique approach for success in this industry; information that is rarely addressed in schools or other texts. True success goes well beyond bodywork techniques and marketing. It starts from within! Spindler presents easy-to-understand self-evaluation tools that enable the reader to identify strengths and improve upon weaknesses. To be a truly successful massage therapist, one must develop both mentally and spiritually, and be prepared for the industry's challenges. This book helps both current and aspiring therapists avoid disappointment, financial loss, and wasted time. Discover the tools to make your business thrive!

Breaking Through the Project Fog

Think about the last time you tried to talk with someone who didn't already agree with you about issues that matter most. How well did it go? These conversations are vital, but too often get stuck. They become contentious or we avoid them because we fear they might. What if, in these difficult conversations, we could stay true to ourselves while enriching relationships and creating powerful pathways forward? What if our divergent values provided healthy fuel for dialogue and innovation instead of gridlock and polarization? Jason Jay and Gabriel Grant invite

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us into a spirit of serious play, laughing at ourselves while moving from self-reflection to action. Using enlightening exercises and rich examples, Breaking through Gridlock helps us become aware of the role we unwittingly play in getting conversations stuck. It empowers us to share what really matters – with anyone, anywhere – so that together we can create positive change in our families, organizations, communities, and society.

Breaking Through the Language Arts Block

Rethinking How to Build Inclusive Organizations Race, Work, and Leadership is a rare and important compilation of essays that examines how race matters in people's experience of work and leadership. What does it mean to be black in corporate America today? How are racial dynamics in organizations changing? How do we build inclusive organizations? Inspired by and developed in conjunction with the research and programming for Harvard Business School's commemoration of the fiftieth anniversary of the founding of the HBS African American Student Union, this groundbreaking book shines new light on these and other timely questions and illuminates the present-day dynamics of race in the workplace. Contributions from top scholars, researchers, and practitioners in leadership, organizational behavior, psychology, sociology, and education test the relevance of long-held assumptions and reconsider the research approaches and interventions needed to understand and advance African Americans in work settings and leadership roles. At a time

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when--following a peak in 2002--there are fewer African American men and women in corporate leadership roles, *Race, Work, and Leadership* will stimulate new scholarship and dialogue on the organizational and leadership challenges of African Americans and become the indispensable reference for anyone committed to understanding, studying, and acting on the challenges facing leaders who are building inclusive organizations.

The Making and Breaking of Almansur

You have a new venture in mind. And you've crafted a business plan so detailed it's a work of art. Don't get too attached to it. As John Mullins and Randy Komisar explain in *Getting to Plan B*, new businesses are fraught with uncertainty. To succeed, you must change the plan in real time as the inevitable challenges arise. In fact, studies show that entrepreneurs who stick slavishly to their Plan A stand a greater chance of failing--and that many successful businesses barely resemble their founders' original idea. The authors provide a rigorous process for stress testing your Plan A and determining how to alter it so your business makes money, solves customers' needs, and endures. You'll discover strategies for: -Identifying the leap-of-faith assumptions hidden in your plan -Testing those assumptions and unearthing why the plan might not work -Reconfiguring the five components of your business model--revenue model, gross margin model, operating model, working capital model, and investment model--to create a sounder Plan B. Filled

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with success stories and cautionary tales, this book offers real cases illustrating the authors' unique process. Whether your idea is for a start-up or a new business unit within your organization, Getting to Plan B contains the road map you need to reach success.

The Sponsor Effect

"There's a conviction among many sustainable agriculture advocates that the best way to move agriculture forward is to look back. The hope is to return to an exalted era in agriculture, to the kind of rural scene fit for a Rockwell painting or a Shaker Village—to food grown the old fashioned way. Breaking Through Concrete is not that, which is exactly the point. This ode to urban farming is not nostalgic (those are skyscrapers in the background, not silos), but instructive. It's a beautiful, gritty and very real portrait of the possibilities for the future of food." — Dan Barber, Executive Chef & Co-owner of Blue Hill "A road map to the future of America. A blueprint of possibilities. A book full of remarkable stories of neighborhood visionaries, stories of people who grow community in their gardens. Where others see trouble, they see food and hope." —NPR's Kitchen Sisters "Finally, a book on the full continuum of urban agriculture in America, replete with inspiring images of the people and places behind today's city-grown food. Hanson and Marty tell these stories with such admiration for their subjects you'll want to bestow hero status to city farmers." —Darrin Nordahl, author of Public Produce: The New Urban

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Agriculture “Breaking Through Concrete will satisfy readers hungry for a broad perspective on urban agriculture. The beautiful stories and photographs of successful programs throughout North America, combined with practical ‘how to’ guides, provides a valued resource for practitioners, advocates, scholars, and gardeners.” —Laura Lawson, author of *City Bountiful: A Century of Community Gardening in America*

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