

The Outsourcing Of Legal Services Trends Challenges And Potential

Legal Process Outsourcing and Accounting Outsourcing to IndiaThe Rise of Legal Services OutsourcingOutsourcing War and PeaceLegal Translation OutsourcedOutsourcing Legal Services: Impact on National Law PracticesOutsourcing to India - A Legal HandbookCross-border Cultural ProductionAutomating Legal ServicesOutsourcing ITOrganizing Corporate Legal ServicesOutsourcing of Core Legal Service FunctionsThe outsourcing of legal servicesOutsourcing Legal Aid in the Nordic Welfare StatesAmerican Law FirmsThe outsourcing of legal servicesThe Simple Guide to Legal InnovationGlobal Services OutsourcingOutsourcing IT - The Legal AspectsOutsourcing ITIntersections of Law and Culture at the International Criminal CourtOutsourcing the LawRemaking Law FirmsOutsourcing SovereigntyThe Rise of Legal Services OutsourcingTomorrow's LawyersBest Practices in Law Firm Business Development and MarketingOutsourcing the BoardOutsourcingOutsourcing to India - A Legal HandbookIT Outsourcing ContractsCorporate Practice SeriesBuilding a Future with BRICsThe outsourcing of legal servicesLawyers in PracticeLiquid LegalThe Indian Legal Profession in the Age of GlobalizationPositive and Negative Aspects of OutsourcingBIALL Handbook of Legal Information ManagementOutsourcing and Offshoring of Professional Services: Business Optimization in a Global

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Economy Tournament of Lawyers

Legal Process Outsourcing and Accounting Outsourcing to India

As a market estimated to be worth \$2.4 billion globally and growing rapidly, all legal firms and in-house counsels will need to consider the opportunities and risks afforded by Legal Process Outsourcing (LPO).

The Rise of Legal Services Outsourcing

In 2003, Goldman Sachs published a startling report on the BRICs (Brazil, Russia, India, and China) region: These four countries would be larger than the G6 economies within 40 years, muscling their way to economic dominance and powering past developed countries such as the United Kingdom, Germany, and Japan. This book focuses on the technology and technology-enabled services that underpin this revolution. The editor analyses the reasons why these four countries are in a unique position to lead a 21st century growth in international services. He then features 12 chapters written by the most important chief executives from the BRICs service economy.

Outsourcing War and Peace

Legal Translation Outsourced

As a result of globalization, cross-border transactions and litigation, and multilingual legislation, outsourcing legal translation has become common practice. Unfortunately, over-reliance on such outsourcing has given rise to significant dangers, including information asymmetry, goal divergence, and risk. *Legal Translation Outsourced* provides the only current reference on commercial legal translation performed outside institutions. Juliette Scott casts a critical eye on the practice as it now stands, offering an analysis of key risks and constraints. Her work is informed by empirical data of the legal translation outsourcing markets of 41 countries. Scott proposes original theoretical models aimed both at training legal translators and informing all stakeholders, including principals and agents. These include models of legal translation performance; a classification of constraints on legal translation applying upstream, during and downstream of translation work; and a description of the complex chain of supply. Working to improve the enterprise itself, Scott shows how implementing a comprehensive legal translation brief--a sorely needed template--can significantly benefit clients by increasing the fitness of translated texts. Further, she opens a number of

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avenues for future research with an eye to translator empowerment and professionalization.

Outsourcing Legal Services: Impact on National Law Practices

Tournament of Lawyers traces in detail the rise of one hundred of the nation's top firms in order to diagnose the health of the business of American law. Galanter and Palay demonstrate that much of the large firm's organizational success stems from its ability to blend the talents of experienced partners with those of energetic junior lawyers driven by a powerful incentive—the race to win "the promotion-to-partner tournament." This calmly reasoned study reveals, however, that the very causes of the spiraling growth of the large law firm may lead to its undoing. "Galanter and Palay pose questions and offer some answers which are certain to change the way big firm practice is regarded. To describe their work as challenging is something of an understatement: they at times delight, stimulate, frustrate and even depress the reader, but they never disappoint. Tournament of Lawyers is essential to the understanding of the business of the big law firms."—Jean and Colin Fergus, New York Law Journal

Outsourcing to India - A Legal Handbook

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From the bestselling author of *The End of Lawyers?*, this book predicts fundamental and irreversible changes in the legal world and offers essential practical advice for those who intend to build careers and businesses in law. A definitive guide to the future for aspiring lawyers, and for all who want to modernize today's legal and justice systems.

Cross-border Cultural Production

Reliance on the private military industry and the privatization of public functions has left our government less able to govern effectively. When decisions that should have been taken by government officials are delegated (wholly or in part) to private contractors without appropriate oversight, the public interest is jeopardized. Books on private military have described the problem well, but they have not offered prescriptions or solutions this book does.

Automating Legal Services

This book compels the legal profession to question its current identity and to aspire to become a strategic partner for corporate executives, clients and stakeholders, transforming legal into a function that creates incremental value. It provides a uniquely broad range of forward-looking perspectives from several different key-

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players in the legal industry: in-house legal, law firms, LPO's, legal tech, HR, associations and academia. This publication is a platform for leading legal professionals that offers a new perspective on the accelerating transformation in legal. Combining expert contributions with editorial insights, it argues that the new legal function will shift from a paradigm of security to one of opportunity; that future corporate lawyers will no longer primarily be negotiators, litigators and administrators, but that instead they will be coaches, arbiters and intrapreneurs; that legal knowledge and data-based services will become a commodity; and that analytics and measurement will be key drivers of the future of the profession. A must-read for all legal professionals, this book sets the course for revitalizing the profession.

Outsourcing IT

Is outsourcing right for your law firm? Law firms of all sizes are discovering opportunities from outsourcing some of their core operating functions that have traditionally been performed in-house. This Special Report outlines a highly firm-specific approach to identify and prioritise the components of a business case for outsourcing, as well as in-depth examinations of three representative types of outsourced services that are available to law firms: *Patent research; *Cybersecurity; and *Large-volume document review. It will examine their potential impacts on a law firm's bottom line, and the frequently encountered

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management challenges in a law firm's relationship with its external service provider. It concludes with a look at the future of outsourcing in the legal services industry. Edited by Norman K Clark, this report is a step-by-step guide to a well-informed outsourcing decision as well as a roadmap for implementing it in a way that produces the best return on the law firm's investment of management attention and resources. It will be of interest to anyone considering the option of outsourcing their core legal service functions, including small and mid-sized law firms, both those in general practice and specialised boutiques.

Organizing Corporate Legal Services

This special issue of the Comparative Law Yearbook of International Business addresses an important development in the globalization of international law practices, the outsourcing legal services. Practitioners from the Czech Republic, Estonia, France, Germany, Gibraltar, India, Indonesia, Italy, Japan, Malaysia, Nigeria, Portugal, Romania, Spain, Switzerland, the United Kingdom, and the United States address a range of issues, including outsourcing legal issues from a law department in a company to a law firm, the monopoly of a country's law firm for legal advice, sending legal advice to partner law firms abroad, and utilizing foreign providers of basic legal and transactional services (such as services offered in India and The Philippines) for routine legal tasks.

Outsourcing of Core Legal Service Functions

"Educational needs of practicing lawyers are explored with a practical guide provided. Details the legal ecosystem and how its complex, varied and often overlapping parts can and should be handled by practicing attorneys, alternative legal service providers and "non-legal" professionals"--

The outsourcing of legal services

Outsourcing Legal Aid in the Nordic Welfare States

Outsourcing has been seen as a phenomenon allowing competitive advantages for organizations, but some studies do not include the causes and consequences of this particular strategy. Consequently, the objective of this book is to fill this gap by combining several studies from different perspectives. The various chapters presented here follow several approaches, which researchers explore in different contexts. This book intends, therefore, to add to the body of knowledge about outsourcing. Furthermore, it shows how the outsourcing strategy can stimulate organizations' development in various countries and regions worldwide.

American Law Firms

This book offers concise, digestible and relevant legal advice to help ensure an outsourcing deal delivers on its promise. It also provides a checklist for companies to ensure critical factors are adequately addressed within their contract with the service provider.

The outsourcing of legal services

Best Practices in Law Firm Business Development and Marketing is a unique resource for law firm leaders, practicing attorneys, legal marketers, consultants, and educators who want to uncover the best marketing practices in the legal profession. Find out how the most successful law firm leaders are creating and developing firm cultures to encourage business development, and how smaller firms and single practitioners are executing on marketing plans to make an impact. This book uncovers the best practices in the wide arena of legal marketing and covers topics including: the most successful ways to create long-term relationships with clients, show personalities, leadership, and collaboration contribute to a firm's culture and brand, what characteristics management should look for when hiring a CMO, how compensation, firm culture, training, and coaching can support and incentivize business development, steps to take to build an individual

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reputation and brand, including the use of press, speaking engagements, and social media the essential approach to support women lawyers with business development -- including ideas on networking, mentorship versus sponsorship, and authenticity in marketing how new technologies are being applied to deliver better service, attract clients, and generate business the important role of legal operations, the procurement professional, and legal process outsourcing practical methods for evaluating AI solutions to business needs such as billing, e-discovery, and technology-assisted review Culled from scores of interviews with law firm leaders, chief marketing officers, and legal innovation visionaries, Best Practices provides actionable advice and real-world thinking. Each chapter is filled with information that can be scaled to apply to a single-person law practice as well as a large international law firm. In addition, the book features special "Think Pieces" from some of the nation's leading experts in legal marketing.

The Simple Guide to Legal Innovation

This volume addresses issues revolving around the production of mediated cultural products across borders. More specifically, the authors consider cross-border cultural production in the film and television industries and how it affects and is affected by media centers, and, more recently, established production locations. The film and television industries have long been recognized as playing important economic, political and cultural roles. And while it could be argued that,

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historically, these forms of cultural production often have been international endeavors, the choice of production sites has become an especially contentious issue during the last few decades as global production has expanded. While some factions, notably from the US film and television industries, refer to this issue as "runaway production," this book takes a much broader look at the implications and consequences of this phenomenon. Basically, cross-border production involves the expansion of production away from traditional centers, whether to other countries or to other locations within the same country. Thus, this study covers a wide range of issues involving economic and political considerations, as well as creative and aesthetic decision-making.

Global Services Outsourcing

Economic globalization is transforming practically every service sector. The legal industry that has long remained insulated too has not remained untouched by the effects of globalization. The outsourcing of legal services in the past one decade has transformed the legal landscape. Legal outsourcing to India is becoming increasingly popular among U.S. and European law firms and corporations. This book broadly seeks to discuss three main topics surrounding legal process outsourcing (LPO): its emerging trends, the legal challenges it raises and the hitherto unrecognized potential it holds. Firstly, this book clarifies concepts of LPO and its operating models practiced by U.S. and U.K. law firms and corporations.

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Secondly, the outsourcing of legal services creates significant challenges for ethics rules including conflict of interests, attorney-client privilege, supervision and fee sharing. Thirdly, this research explores the hidden potential of LPO to improve access to justice. This book develops an altogether new proposal where Indian LPO professionals could help alleviate the access to justice problem among indigent and low-income populations of the United States.

Outsourcing IT - The Legal Aspects

How do lawyers resolve ethical dilemmas in the everyday context of their practice? What are the issues that commonly arise, and how do lawyers determine the best ways to resolve them? Until recently, efforts to answer these questions have focused primarily on rules and legal doctrine rather than the real-life situations lawyers face in legal practice. The first book to present empirical research on ethical decision making in a variety of practice contexts, including corporate litigation, securities, immigration, and divorce law, *Lawyers in Practice* fills a substantial gap in the existing literature. Following an introduction emphasizing the increasing importance of understanding context in the legal profession, contributions focus on ethical dilemmas ranging from relatively narrow ethical issues to broader problems of professionalism, including the prosecutor's obligation to disclose evidence, the management of conflicts of interest, and loyalty to clients and the court. Each chapter details the resolution of a dilemma

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from the practitioner's point of view that is, in turn, set within a particular community of practice. Timely and practical, this book should be required reading for law students as well as students and scholars of law and society.

Outsourcing IT

Outsourcing has increased and developed immensely in scope, sophistication and ambition over the last twenty years - and continues to evolve. Information technology outsourcing is potentially highly complex and risk-laden, especially for the fast growing areas of business process and transformational outsourcing, and where whole departments or business areas are outsourced. Decisions taken by the customer at the outset have long term ramifications: they need to ensure that the processes are flexible enough to deal with change, maintain necessary levels of security, avoid abandoning management of key resources and prevent costs spiralling out of control. It is essential to have a good contract to meet such challenges. All these issues and others, such as intellectual property arrangements, the complexities of transferring staff, property and other assets, tendering procedures and performance monitoring, must not be ignored and are addressed in the second edition of Rachel Burnett's successful Outsourcing IT. Whether you are a supplier or a customer, it is vital to have a properly negotiated formal contract if you are entering into an outsourcing arrangement. A good contract needs careful planning and this book provides a comprehensive guide to

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the whole process. Well-planned and well-structured outsourcing arrangements, by well-informed and well-advised customers, are far more likely to work for both customer and supplier alike and Outsourcing IT - The Legal Aspects: Planning, Contracting, Managing and the Law is the perfect place to start.

Intersections of Law and Culture at the International Criminal Court

This book provides examples of innovative and successful business models from remade law firms to inspire change that goes beyond thinking and planning, and leads straight to implementing change and better client service.

Outsourcing the Law

"The world's fourth industrial revolution-automation through the growth of robotics, artificial intelligence, blockchain, and virtual ecommerce-will disrupt the legal industry. By being open to this change, lawyers can eliminate repetitive, inefficient processes so they can increase the speed, quality, and scale of their legal services. In addition to bolstering the business of law for both big and small firms, this automation will increase access to justice for those who need it most. This book sets out different models and details what firms, lawyers and society, can gain

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from automated legal services"--

Remaking Law Firms

Information technology is one of the most common management functions to be outsourced. Aimed at both the IT supplier and customer, this book offers a guide to the legal aspects of outsourcing information technology.

Outsourcing Sovereignty

This timely book describes the services that are now delivered by private contractors and the threat this trend poses to core public values of human rights, democratic accountability, and transparency. --

The Rise of Legal Services Outsourcing

This book is open access under a CC BY 4.0 license. This edited collection provides a comprehensive analysis of the differences and similarities between civil legal aid schemes in the Nordic countries whilst outlining recent legal aid transformations in their respective welfare states. Based on in-depth studies of Norway, Sweden, Finland, Denmark, and Iceland, the authors compare these cases with legal aid in

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Europe and the US to examine whether a single, unique Nordic model exists. Contextualizing Nordic legal aid in relation to welfare ideology and human rights, Hammerslev and Halvorsen Rønning consider whether flaws in the welfare state exist, and how legal aid affects disadvantaged citizens. Concluding that the five countries all have very different legal aid schemes, the authors explore an important general trend: welfare states increasingly outsourcing legal aid to the market and the third sector through both membership organizations and smaller voluntary organizations. A methodical and compassionate text, this book will be of special interest to scholars and students of the criminal justice, the welfare state, and the legal aid system.

Tomorrow's Lawyers

A wide range of industry sectors need IT, and many organizations choose to outsource this (for example, banking, pharmaceuticals, travel and insurance companies). Outsourcing exists in many guises; IT payroll, helpdesk and IT maintenance requirements or the whole IT function. This book identifies some of the benefits and the pitfalls that an organization may encounter when outsourcing its IT. *IT Outsourcing Contracts: A legal and practical guide* will provide readers with: An overview of IT outsourcing, including advantages and disadvantages Details of what needs to be considered when choosing whether or not to outsource IT Typical scenarios that can arise when outsourcing IT and information on typical

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solutions that have been adopted by other organizations An overview of the IT outsourcing process and useful information about the lifecycle from choosing a supplier, through to termination

Best Practices in Law Firm Business Development and Marketing

Economic globalization is transforming practically every service sector. The legal industry that has long remained insulated too has not remained untouched by the effects of globalization. The outsourcing of legal services in the past one decade has transformed the legal landscape. Legal outsourcing to India is becoming increasingly popular among U.S. and European law firms and corporations. This book broadly seeks to discuss three main topics surrounding legal process outsourcing (LPO) : its emerging trends, the legal challenges it raises and the hitherto unrecognized potential it holds. Firstly, this book clarifies concepts of LPO and its operating models practiced by U.S. and U.K. law firms and corporations. Secondly, the outsourcing of legal services creates significant challenges for ethics rules including conflict of interests, attorney-client privilege, supervision and fee sharing. Thirdly, this research explores the hidden potential of LPO to improve access to justice. This book develops an altogether new proposal where Indian LPO professionals could help alleviate the access to justice problem among indigent

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and low-income populations of the United States.

Outsourcing the Board

Outsourcing

The principal question addressed is the extent to which American organizations source legal services they require in a manner consistent with transaction cost economics and agency theory. Transaction cost economics (TCE) is an interdisciplinary undertaking which joins economics with aspects of organizational theory and contract law. TCE views frequency, uncertainty and asset specificity (the extent to which assets have little utility or value except in the context of a particular transaction or relationship) as key variables in determining how a transaction will be structured. Agency theory focuses on identifying the most efficient contract form for a relationship taking into account certain assumptions of self-interest, bounded rationality, risk aversion and the cost of verifying what the agent is doing. A survey was sent to full-time in-house general counsel to collect data on actual practices in sourcing legal services for seven different areas of law: antitrust/trade regulation, commercial contracts, intellectual property, labor/employment, litigation, securities and taxes. The survey instrument s

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questions also covered key elements of TCE and agency theory, including uncertainty, asset specificity, frequency, law firm reputation and law firm trustworthiness. In excess of three hundred fully completed surveys were returned. The survey data were subjected to statistical analysis including multiple regression. The analysis disclosed the locus of the requisite expertise (i.e., either in-house or at an outside law firm) to be the principal determinant for sourcing of needed legal services; the first variable to enter each regression equation dealing either with preference for doing the work in-house or the percentage of work assigned to outside counsel was the variable for the level of in-house expertise. Other survey data, and information obtained in interviews with corporate counsel, showed that in-house legal expertise is generally created and maintained for types of legal matters an organization continually (or at least frequently) encounters. Asset specificity aspects of TCE appear consistent with actual practice. Hypotheses based upon TCE's uncertainty element were supported only to the extent the data confirmed that uncertainty is dealt with by aligning expertise with the task. Hypotheses relating to other aspects of TCE and to agency theory were not supported.

Outsourcing to India - A Legal Handbook

"This book discusses the considerations and implications surrounding the outsourcing and offshoring of professional services, such as software development

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computer-aided design, and healthcare, from multiple global perspectives. This book, offers industry professionals, policymakers, students, and educators with a balance between a broad overview and detailed analysis of offshore outsourcing, would make an invaluable addition to any reference library"--Provided by publisher.

IT Outsourcing Contracts

Economic globalization is transforming practically every service sector. The legal industry that has long remained insulated too has not remained untouched by the effects of globalization. The outsourcing of legal services in the past one decade has transformed the legal landscape. Legal outsourcing to India is becoming increasingly popular among U.S. and European law firms and corporations. This book broadly seeks to discuss three main topics surrounding legal process outsourcing (LPO) : its emerging trends, the legal challenges it raises and the hitherto unrecognized potential it holds. Firstly, this book clarifies concepts of LPO and its operating models practiced by U.S. and U.K. law firms and corporations. Secondly, the outsourcing of legal services creates significant challenges for ethics rules including conflict of interests, attorney-client privilege, supervision and fee sharing. Thirdly, this research explores the hidden potential of LPO to improve access to justice. This book develops an altogether new proposal where Indian LPO professionals could help alleviate the access to justice problem among indigent

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and low-income populations of the United States.

Corporate Practice Series

This book offers concise, digestible and relevant legal advice to help ensure an outsourcing deal delivers on its promise. It also provides a checklist for companies to ensure critical factors are adequately addressed within their contract with the service provider.

Building a Future with BRICs

Services outsourcing is an increasingly attractive option for firms seeking to reduce costs and achieve service improvements. Many organisations now choose to transfer responsibility for entire functions such as human resources, finance and information technology services to both local and global vendors. Yet outsourcing such functions is a complex process, one that is driven by factors that transcend cost considerations alone. Issues such as service design, unbundling processes, managing work across different cultures and time zones, and business process redesign have all become important elements of managing services outsourcing arrangements. This book uses tools and techniques from a variety of disciplines to show how to plan, implement and manage services outsourcing arrangements

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successfully. Based on in-depth analysis of large-scale outsourcing arrangements across a wide range of sectors, this is an excellent resource for both academics and practitioners who wish to understand more about this complex phenomenon.

The outsourcing of legal services

This pioneering book explores the intersections of law and culture at the International Criminal Court (ICC), offering insights into how notions of culture affect the Court's legal foundations, functioning and legitimacy, both in theory and in practice.

Lawyers in Practice

This book provides the first comprehensive analysis of the impact of globalization on the Indian legal profession. Employing a range of original data from twenty empirical studies, the book details the emergence of a new corporate legal sector in India including large and sophisticated law firms and in-house legal departments, as well as legal process outsourcing companies. As the book's authors document, this new corporate legal sector is reshaping other parts of the Indian legal profession, including legal education, the development of pro bono and corporate social responsibility, the regulation of legal services, and gender,

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communal, and professional hierarchies with the bar. Taken as a whole, the book will be of interest to academics, lawyers, and policymakers interested in the critical role that a rapidly globalizing legal profession is playing in the legal, political, and economic development of important emerging economies like India, and how these countries are integrating into the institutions of global governance and the overall global market for legal services.

Liquid Legal

Here, Mary Lacity, Leslie Willcocks and Andrew Burgess present practices used by clients, providers and advisors to realize value from LSO. The book is based on data from 27 LSO providers, interviews with clients, consulting assignments and lessons learned from prior Information Technology Outsourcing (ITO) and Business Process Outsourcing (BPO) research. Based on the authors' deep understanding of the evolution of ITO and BPO, and their experiences of sourcing LSO, *The Rise of Legal Services Outsourcing* addresses the transformation of legal work, LSO strategy, provider selection and contractual governance, as well as predicting the trends that will come to shape the LSO market.

The Indian Legal Profession in the Age of Globalization

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Written for both lawyers and business people, *Outsourcing: Law and Business* is the first complete guide to all aspects of these complex, strategic arrangements. It offers in-depth practical guidance to both legal and business issues -- fee structures, service levels and governance models -- to help outsourcing customers and service providers structure and implement transactions effectively. Topics covered include: types of outsourcing transactions; choosing an outsourcing team; choosing an outsourcing provider; defining services provided, responsibilities, and procedures; knowledge sharing and intellectual property rights; service level standards and metrics; fee and pricing models; human resources issues, including U.S. and international law and regulation; business continuity issues; grounds for termination; confidentiality; customers' privacy and data; compliance with state, federal and international security regulations; risk management and liability; documenting and implementing a governance structure; dispute resolution; and new approaches to outsourcing transactions. For lawyers and business people who want authoritative, forward-looking guidance to outsourcing law and strategy, this new book is the ultimate resource.

Positive and Negative Aspects of Outsourcing

Not only can services such as cleaning and catering be outsourced, but also governmental tasks such as making, applying and enforcing the law. Outsourcing the law is usually recommended for its cost-efficiency, flexibility, higher rates of

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compliance and its promise of deregulation. However, lawmaking is not the same as cleaning and rules are more than just tools to achieve aims. In this timely book, Pauline Westerman analyses this outsourcing from a philosophical perspective.

BIALL Handbook of Legal Information Management

This book offers a guide to the many pitfalls of IT Outsourcing. It provides clear criteria for the application of governance principles to the outsourcing process, and thereby enables readers to implement IT Outsourcing so that it supports overall business goals.

Outsourcing and Offshoring of Professional Services: Business Optimization in a Global Economy

The second edition of this popular handbook has been thoroughly updated by the original team of experts and some new contributors, to provide current best practice guidance on the key legal information issues for every type of service. Each of the chapters is updated to reflect general changes in law libraries and their users in the past seven years. In particular, the handbook covers new information technologies, including social networking and communication. New chapters also focus on the key topics of outsourcing, and the impact of the 2007 Legal Services

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Act. The second edition of this valuable handbook continues to be an important professional reference tool for managers and staff of all types of legal information services, and will help them with the challenges they face in their work every day.

Tournament of Lawyers

The authors propose that corporations be able to hire other corporations to provide board services.

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