

Trial Consulting American Psychology Law Society Series

Legal Nurse Consulting Principles and Practices
The American Jury On Trial
God-Thinking: Every Juror's Moral Brain, Religious Beliefs, and Their Effects on a Trial Verdict
Trial Consulting
Unfair Forensic Psychology in Military Courts
The Portable Guide to Testifying in Court for Mental Health Professionals
Scientific Jury Selection
Handbook of Trial Consulting
Intimate Violence
Judging the Jury
Stack And Sway
Forensic Mental Health Consulting in Family Law
The Psychology of Juries
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Martindale Hubbell Law Directory
Patent Litigation
Handbook of Trial Consulting
The Witness Stand and Lawrence S. Wrightsman, Jr.

Legal Nurse Consulting Principles and Practices

The American Jury On Trial

The only professional resource to focus exclusively on research methods in forensic psychology. With specific advice on topics of particular importance to forensic specialists, *Research Methods in Forensic Psychology* presents state-of-the-discipline summaries of the issues that relate to psychology and law research. Edited by renowned experts in the field, this resource features contributions by leading scholars in forensic psychology and law, with discussion of relevant topics such as: Meta-analysis, Jury decision making, Internet-based data collection, Legal research techniques for the social scientist, Offender treatment, Competence to stand trial, Criminal profiling, False confessions and interrogations, Trial-related psycho-legal issues, Accuracy of eyewitnesses and children, Violence risk assessment. This comprehensive guide is designed for a wide range of scholars and legal professionals, presenting a succinct overview of the field of psychology and law as viewed by some of the world's foremost experts.

God-Thinking: Every Juror's Moral Brain, Religious Beliefs, and Their Effects on a Trial Verdict

Trial Consulting

Forensic Mental Health Professionals have entered the fray of child custody

litigation in ways that could not have been predicted even a decade ago. Traditionally engaged as neutral court appointed evaluators or mediators, or as treatment providers for children, parents or families, FMHPs are assuming a range of consulting functions. Services span a wide range, including providing expert testimony on specific content areas; reviewing and critiquing colleague's work product; providing behind the scenes consultation to attorneys, and even help attorneys manage difficult cases and clients. These more recent services raise questions about sound professional practice. This volume tackles these thorny issues head on, and discusses questions how consultants can work creatively and ethically to make a positive contribution in the challenging world of family law. This book was originally published as a special issue of Journal of Child Custody.

Unfair

First Published in 1988. Routledge is an imprint of Taylor & Francis, an informa company.

Forensic Psychology in Military Courts

Legal Nurse Consulting Principles and Practices, Fourth Edition, provides foundational knowledge on the specialty nursing practice of legal nurse consulting. Legal nurse consulting is defined, and essential information about the practice is discussed (history, certification, scope and standards of practice, and ethical and liability considerations). The essentials of the law and medical records are explored. Analysis of the various types of legal cases on which legal nurse consultants work is provided, as are other practice areas for legal nurse consultants. The various roles and skills of legal nurse consultants are explored, and the textbook concludes with discussion of the ways in which legal cases are adjudicated. This volume allows nurses to bridge the gap from their clinical experience to the unfamiliar territory of the legal world, with practical advice on topics including tactics for being cross-examined in the courtroom and investigative and analytical techniques for medical records. Individual chapters by subject-matter experts focus on the full range of legal, medical, and business issues that new or experienced legal nurse consultants and nurse experts will encounter in their work. A nuanced look at the realities and complexities of toxic torts, medical malpractice cases, civil rights in correctional healthcare, ERISA and HMO litigation, and other practice areas is offered. Suitable for experienced nurses studying for certification as legal nurse consultants, and for expert witnesses, practitioners seeking to expand their current legal nurse roles, and other healthcare and legal practitioners.

The Portable Guide to Testifying in Court for Mental Health Professionals

This unique volume salutes the work of pioneering forensic psychologist Lawrence S. Wrightsman, Jr., by presenting current theorizing and research findings on issues that define the field of psychology and law. Ongoing topics in witness behaviors, suspect identification, and juror decision making illustrate how psychology and law complement and also conflict at various stages in legal processes. The book also

sheds light on evolving areas such as DNA exonerations, professional trial consulting, and jury selection strategies, and the distinct challenges and opportunities these issues present. Noted contributors to the book include Wrightsman himself, who offers salient observations on the field that he continues to inspire. Featured among the topics: The credibility of witnesses. Psychological science on eyewitness identification and the U.S. Supreme Court. False confessions, from colonial Salem to today. Identifying juror bias: toward a new generation of jury selection research. Law and social science: how interdisciplinary is interdisciplinary enough? Race and its place in the American legal system. With its diverse mix of perspectives and methodologies, *The Witness Stand* and Lawrence S. Wrightsman, Jr. will interest forensic researchers in academic and applied settings, as well as individuals working in the legal system, such as attorneys, judges and law enforcement personnel.

Scientific Jury Selection

Handbook of Trial Consulting

A new — and largely hidden — profession has emerged during the past three decades. Drawing on the techniques of modern social science, psychology, and market research, its practitioners seek to remake the way we pursue justice in the United States. Trial consultants help lawyers to pick — some would say, stack — juries predisposed to render the "right" verdict. And consultants apply sophisticated research methods to predict how jurors are likely to respond to arguments, witnesses, and evidence. Based on the results of the research, they craft case strategies, help to prepare witnesses, and test and retest arguments — all before a single word is uttered in open court. For fees that sometimes approach six, or even seven, figures, the new jury experts offer attorneys and their clients what they most desire — a way to remove uncertainty. What are we to make of this new industry? Do the techniques work? Is this, as some critics have argued, a new form of high-tech jury-rigging, not much more acceptable than cruder forms of jury tampering? Or do the methods of jury consultants amount to little more than an extension of what attorneys have always done? One thing is clear. The profession is growing steadily. Jury consultants have already made their mark in big-money civil cases. And they have played key roles in prominent criminal trials. After hearing jurors acquit in the O. J. Simpson case, the first person thanked by defense attorney Johnnie Cochran was his jury expert. The burgeoning of the trial consulting industry seems destined to continue. During the past few years, firms have started to offer low-cost consultations, sometimes conducting research for as little as 2000 per case. For better or worse, the wares of the trial consultant are now within the reach of many who previously deemed them too expensive. When a new trade roams the halls of our legal system, aspiring to change America's road to justice, we had all best pay attention. This book will reveal the "tricks of the trade" and explore the many ways in which trial consultants have infiltrated the courtroom. The authors — a social psychologist and an attorney — present cases where consultants arguably have been responsible for huge jury awards and controversial criminal verdicts. However, it is not their purpose to launch an all-out attack on this growing industry. Instead, they aim to pull back the curtains, allowing a fair and balanced assessment of a new phenomenon in American

justice. To achieve this objective, the authors must address issues that lie at the very heart of the American jury system. Are juries fickle? Are they easily swayed? Are jurors influenced — as many have charged — by their age, gender, race, ethnicity, occupation, intellect, personality, or politics? Here, the authors sort through the work of many jury researchers, arriving at conclusions that are balanced and credible. They conclude with sensible and far-reaching proposals for change.

Intimate Violence

A one-stop guide to testifying in court for mental health professionals Even the most seasoned mental health professionals can find themselves unnerved by the prospect of appearing in court, especially when presented with it for the first time. Those in the mental health field usually have no formal preparation for testifying in court, even though they often play an important part in many types of cases. The Portable Guide to Testifying in Court for Mental Health Professionals provides a concise yet comprehensive guide for practitioners preparing to appear in court. The authors employ their combined decades of legal work in the mental health field to provide a clear, no-nonsense handbook of what to expect, how to prepare, and what to look out for when testifying in court. Along with a general introduction to courts and the legal system, the text details topics such as: * Testifying both as an expert and involuntary witness * Protecting clients when bringing therapy into testimony * Preparing for testimony * Tips to use and lawyers' tricks to look out for when testifying in court Throughout the book, Bernstein and Hartsell use detailed case studies to provide specific examples. In addition, "legal lightbulbs" offer important tips and facts, and appendices list relevant Web resources and provide common legal forms. A one-of-a-kind resource, The Portable Guide to Testifying in Court for Mental Health Professionals gives a complete view of your role in courtroom proceedings, offering a vital tool for both legal and mental health practices.

Judging the Jury

This volume will be a handbook that treats trial consulting as applied psychology. The purpose of the volume will be to collect the viewpoints of leaders in the field of psychology and law who apply the discipline's theoretical models, methods, and ethics to assist litigators to try cases in the most effective way possible. As a whole, the collection of chapters will describe the theory, business, and mechanics of trial consulting for those interested in learning and practicing the profession. However, it will do so from the perspective of organized theories of jury-decision making. In other words, the work of juror researchers will inform the recommendations and suggestions in the handbook. The volume consists of six sections, each pertaining to a different topic. Multiple chapters with different authors will cover each topic. The topics and corresponding seven sections will be 1) An Introduction to the Theory and Psychology of Jury Decision-Making, 2) Applied Research Methodologies for Trial Consultants, 3) Education and Ethical Considerations for Trial Consultants, 4) Preparing and Cross Examining Witnesses, 5) Technology and Demonstrative Evidence at Trial, and 6) Special Topics in Trial Consulting. Each section will begin with the editors' short introduction reviewing that section and explaining its goals, objectives, and content. Separate individuals,

recognized as leaders in their areas will write the remaining chapters in each section. These individuals come from the fields of both psychology and law, and represent viewpoints on these topics from a practice-oriented perspective, but a perspective that is emerges from research results. They are affiliated with a number of academic institutions, including University of Nebraska, John Jay College of Criminal Justice, University of Texas, University of Chicago Simon Fraser University, and private law firms.

Stack And Sway

"Given the importance of trial consultants to the modern-day practice of law, Scientific Jury Selection is designed to be informative for psychologists, other professionals interested in trial consulting (e.g., sociologists, communication experts, marketing researchers, psychiatrists, and social workers), and attorneys. The authors provide a thorough review of the most common techniques used to select jurors and a critical, social-science-based evaluation of the ultimate effectiveness of these methods. The nature and mechanics of the voir dire process, the use of community surveys, and the influence of demographic factors on scientific jury selection are among the many topics given a close examination by the two authors, who are pioneers in the field. Psychologists and other social scientists as well as practicing trial consultants who read the book will gain a better understanding of the current state of research relevant to scientific jury selection, emerging trends, and areas in which new research needs to be conducted to advance the field. Attorneys who read the book will be better positioned to decide whether to hire consultants to assist in future litigation, and if so, what types of services these consultants should provide"--Jacket. (PsycINFO Database Record (c) 2007 APA, all rights reserved).

Forensic Mental Health Consulting in Family Law

The Psychology of Juries

This volume will be a handbook that treats trial consulting as applied psychology. The purpose of the volume will be to collect the viewpoints of leaders in the field of psychology and law who apply the discipline's theoretical models, methods, and ethics to assist litigators to try cases in the most effective way possible. As a whole, the collection of chapters will describe the theory, business, and mechanics of trial consulting for those interested in learning and practicing the profession. However, it will do so from the perspective of organized theories of jury-decision making. In other words, the work of juror researchers will inform the recommendations and suggestions in the handbook. The volume consists of six sections, each pertaining to a different topic. Multiple chapters with different authors will cover each topic. The topics and corresponding seven sections will be 1) An Introduction to the Theory and Psychology of Jury Decision-Making, 2) Applied Research Methodologies for Trial Consultants, 3) Education and Ethical Considerations for Trial Consultants, 4) Preparing and Cross Examining Witnesses, 5) Technology and Demonstrative Evidence at Trial, and 6) Special Topics in Trial Consulting. Each section will begin with the editors' short introduction reviewing

that section and explaining its goals, objectives, and content. Separate individuals, recognized as leaders in their areas will write the remaining chapters in each section. These individuals come from the fields of both psychology and law, and represent viewpoints on these topics from a practice-oriented perspective, but a perspective that is emerges from research results. They are affiliated with a number of academic institutions, including University of Nebraska, John Jay College of Criminal Justice, University of Texas, University of Chicago Simon Fraser University, and private law firms.

Martindale Hubbell Law Directory 2000

Psychology for Lawyers introduces practicing lawyers and law students to some of the key insights offered by the field of psychology. The first part of the book offers a crash course in those aspects of psychology that will be most useful to practicing attorneys, including issues such as perception, memory, judgment, decision making, emotion, influence, communication, and the psychology of justice. The second part applies the insights of research to tasks that lawyers face on a regular basis, including interviewing, negotiating, counseling, and conducting discovery. In addition, the book offers practical suggestions for improving your practice suggestions that are grounded in the science of psychology. In short, by learning more about psychology and how to apply it, lawyers will be more effective, more successful, more ethical, and even happier. Comprehensive in discussion, this guide discusses aspects of social and cognitive psychology that are most relevant to lawyering: perception, memory, judgment, decision making, emotion, influence, communication and the psychology of justice. The authors include clear writing drawing on lots of current and interesting examples, chapter summaries, and extensive endnotes and helpful bibliographies for each chapter for those readers desiring more depth on particular issues."

The Psychology of the American Jury

A wide variety of moral compasses is sitting in every jury box! Jurors bring their religions and spiritual beliefs with them to court and rely upon personal moral compasses during deliberations. Every trial, civil or criminal, can become a battle of good and evil in the minds of the jurors, yet trial advocacy books have ignored this dynamic. This eBook invites trial practitioners, attorneys, judges, and consultants to engage in new thinking about how jurors' moral compasses affect trial outcomes. Dr. SunWolf was a long-time trial and appellate attorney, now an award-winning social scientist and university professor, who takes the reader into the latest research about the psychology of good and evil and our believing brain--then points to specific ways every juror's religious thinking impacts a verdict, including:

- The Neuroscience of Fair Play
- The Social Psychology of Good and Evil
- The God Gene and the Biology of Belief
- The Science of Moral Dilemmas
- Questionnaire Items that Uncover a Juror's Moral Compass
- Voir Dire Questions and Conversations about the Jury Pool's Religious Thinking
- Trial Tools and Motions that Take a Juror's God-Thinking Into Account
- Pre-Trial Investigations that Reveal a Community's Religious Landscape

As trial practitioners, our job must deal with the variety of moral belief systems jurors are bringing to our courtrooms, in a manner that moves us towards fairer trials and more just verdicts.

Psychology for Lawyers

This book educates psychologists and military attorneys and judges about the many valuable roles that psychologists can play in courts-martial and as members of effective trial teams.

Encyclopedia of Psychology and Law

CAREERS IN PSYCHOLOGY helps students answer the pragmatic questions that many psychology majors ask while still in college. The authors encourage students to take an active role in their own career planning, to take control of their education, and to further define their career goals within psychology. Chapters 1 and 2 discuss career opportunities available for those who possess undergraduate and graduate degrees, focusing on the qualifications for different careers within psychology. Subsequent chapters focus on the types of careers available within specific areas of psychology, and include more specifics on the requirements and advantages of each. Practical, applied information appears in every chapter so students have an accurate and useful understanding of the opportunities available to them.

Martindale-Hubbell Buyer's Guide

Costanzo and Krauss show students how psychological science can be used to enhance the gathering of evidence, improve legal decision making, reduce crime, and promote justice. With the integration of fascinating real trials, cases and other examples of the legal system in action, the authors illustrate how research and theory can deepen our understanding of suspects, criminals, police officers, victims, lawyers, witnesses, judges, and jurors. Costanzo and Krauss accessibly illustrate the relevance of key research findings in social, cognitive, clinical, and developmental psychology to virtually every aspect of the legal system psychologists have studied

Career Opportunities in Law and the Legal Industry

In this lively and persuasive critique, Franklin Stier doesn't simply describe problems with the American trial system; he proposes reforms. He offers a detailed blueprint of how to improve our basic adversarial system while blunting its excesses and inequities. Stier points out that the jury system was originally intended to diffuse the power of the government, but criticizes the method by which jurors are selected, patronized, and manipulated. Among his suggestions: eliminate peremptory challenges, give jurors the authority, and judges the responsibility, to ask questions of witnesses, and use neutral expert witnesses.

Careers in Psychology

The Jury Crisis

In its roughly 25 years of existence, the trial consulting profession has grown

dramatically in membership, recognition, and breadth of practice. What began as a small activist group of social scientists volunteering their expertise to assist in the defense of Vietnam War protestors has evolved into a diverse set of professionals from a range of educational and professional backgrounds. In spite of such enormous growth, the work of trial consultants has gone largely unexamined. Trial Consulting takes an in-depth look at the primary activities of trial consultants, including witness preparation, focus groups and mock trials, jury selection, change of venue surveys, and attorney presentation style. It also examines the profession's struggle to define itself, resisting certification and licensure requirements and settling instead for a set of practice standards. The authors draw upon empirical and other scholarly work in the social sciences, recommended "best practices" from trial lawyers, and the written and spoken recommendations and reflections of the trial consultants themselves. Addressing a broad spectrum of topics ranging from handwriting analysis to medical malpractice cases, they also suggest reforms for improving the profession and the efficacy of the trial consultant in the courtroom. The result is a critical analysis of what trial consulting truly adds to, and detracts from, the administration of justice. This book is an indispensable guide for practicing and aspiring trial consultants as well as the judges, attorneys, and psychologists who work with them. Trial Consulting provides a thought-provoking statement on the state of the profession, and students and professionals alike will benefit from the challenges it offers.

Reconstructing Justice

Confronting readers with intellectual and moral dilemmas faced by real jurors, *The Jury Crisis* explores the near collapse of jury trials in America, examines alternative paths to justice and proposes how to restore trial by jury as the trusted foundation of American democracy.

Handbook of Behavioral Criminology

An invaluable resource for experienced trial attorneys, inexperienced trial attorneys looking to advance to the next level of trial practice, and corporate counsel who handle litigation, this book looks at the role courtroom psychology plays in modern trial practice. It covers the essentials of trial practice, including jury selection, opening and closing statements, and questioning witnesses, as well as the key aspects of arbitration hearings and mediations. But what makes this book different from basic trial advocacy primers is its attention to the results of decades of scientific research relating to courtroom psychology (or persuasion psychology). This area concerns how and why jurors, judges, and arbitrators make decisions and how they are influenced. This book examines the role persuasion psychology plays in modern trial practice and how lawyers can use it to their advantage.

Courtroom Psychology and Trial Advocacy

Jury Research and Settlement Analysis

A pragmatic guide to a growing area of professional practice, this book describes the multiple roles of the trial consultant and provides tools for carrying them out competently and ethically. Leading authority Stanley Brodsky uses examples from actual trials and depositions to illustrate how knowledge and skills from psychology and related fields are applied in the legal context. He shows how to use scientific methods and findings to assist with jury selection, help attorneys focus their arguments, prepare witnesses for the rigors of cross-examination, and conduct change of venue evaluations. The examples are drawn from a wide range of civil and criminal cases. In addition to behavioral scientists, legal professionals also will find important insights and strategies in this book.

Research Methods in Forensic Psychology

The tough problems faced by lawyers in jury trials, such as the use of surveys in jury selection, in-court approaches to jury selection, nonverbal behavior of jurors voir dire procedures, and many others, are discussed in this hardbound text.

Forensic Psychology

A revised new edition of one of the top references for forensic psychologists This top professional and academic reference in forensic psychology is an established presence as both a professional reference and graduate text. This Fourth Edition is completely revised and updated for the new and rapidly growing demands of the field to reflect the new tools available to, and functions required of, present-day practitioners. The new edition expands coverage of neuropsychological assessment, eyewitness testimony, ad jury competence and decision-making, including selection, process and authority. In addition, the new ethics guidelines approved by the American Psychological Association (APA) are included and interpreted. Updated to include reframed content and the introduction of new chapter topics and authors Ideal for professional forensic psychologists and graduate students Written by experts in the field, a clinical professor of psychiatry and an associate professor of mental health policy

Forensic Psychology Consultation in Child Custody Litigation

This is the first comprehensive examination of the increasingly important role of forensic psychologists in consulting and expert witness testimony in child custody litigation. Offering practical advice on understanding the psychological dynamics often found in these cases, the authors use real-world examples where critical issues such as the developmental need of children, relocation, domestic violence, and the alienated child are involved. They detail a logical process for critiquing the evaluation reports of others and analyzing the strengths and weaknesses of a case.

The Handbook of Forensic Psychology

While jury decision making has received considerable attention from social scientists, there have been few efforts to systematically pull together all the pieces of this research. In Jury Decision Making Dennis J. Devine examines over 50 years of research on juries and offers a “big picture” overview of the field. The volume

summarizes existing theories of jury decision making and identifies what we have learned about jury behavior, including the effects of specific courtroom practices, the nature of the trial, the characteristics of the participants, and the evidence itself. Making use of those foundations, Devine offers a new integrated theory of jury decision making that addresses both individual jurors and juries as a whole and discusses its ramifications for the courts. Providing a unique combination of broad scope, extensive coverage of the empirical research conducted over the last half century, and theory advancement, this accessible and engaging volume offers "one-stop shopping" for scholars, students, legal professionals, and those who simply wish to better understand how well the jury system works.

Majoring in Psychology

Forensic and Legal Psychology

This multidisciplinary volume assembles current findings on violent crime, behavioral, biological, and sociological perspectives on its causes, and effective methods of intervention and prevention. Noted experts across diverse fields apply a behavioral criminology lens to examine crimes committed by minors, extremely violent offenses, sexual offending, violence in families, violence in high-risk settings, and crimes of recent and emerging interest. The work of mental health practitioners and researchers is shown informing law enforcement response to crime in interrogation, investigative analysis, hostage negotiations, and other core strategies. In addition, chapters pay special attention to criminal activities that violate traditional geographic boundaries, from cyberstalking to sex trafficking to international terrorism. Among the topics in the Handbook: · Dyadic conceptualization, measurement, and analysis of family violence. · School bullying and cyberbullying: prevalence, characteristics, outcomes, and prevention. · A cultural and psychological perspective on mass murder. · Young people displaying problematic sexual behavior: the research and their words. · Child physical abuse and neglect. · Criminal interviewing and interrogation in serious crime investigations. · Violence in correctional settings. · Foundations of threat assessment and management. The Handbook of Behavioral Criminology is a meticulous resource for researchers in criminology, psychology, sociology, and related fields. It also informs developers of crime prevention programs and practitioners assessing and intervening with criminal clients and in correctional facilities.

Family Evaluation in Custody Litigation

This volume summarizes what is known about the psychology of juries and offers a robust research agenda to keep scholars busy in years to come.

Mastering Voir Dire and Jury Selection

First edition has subtitle: "reducing risks of ethical infractions and malpractice"

Principles and Practice of Trial Consultation

The Encyclopedia of Psychology and Law addresses the interface of psychology and law and draws from the related discipline of criminal justice. These two volumes represent an outstanding collection of entries describing a wide array of contemporary and historical psychology and law topics. With more than 400 entries, this comprehensive resource is perfect to fill the substantial gap in the holdings of academic, professional, and personal libraries on this topic. Key Themes Criminal Competencies Criminal Responsibility Death Penalty Education and Professional Development Forensic Assessment in Civil and Criminal Cases Juvenile Offenders Mental Health Law Police and Investigative Psychology Psychological and Forensic Assessment Instruments Psychology of Criminal Behavior Sentencing and Incarceration Symptoms and Disorders Relevant to Forensic Assessment Trial Processes Violence Risk Assessment The Encyclopedia of Psychology and Law allows individual students, scientists, and practitioners to keep abreast of the growing knowledge base outside their individual areas of expertise, making it a must-have resource for any academic library.

Jury Decision Making

Presents more than 100 possible job opportunities in the legal field, with information on education needed, training available, and salaries.

Martindale Hubbell Law Directory

Written by two of the leading authorities in the field, FORENSIC PSYCHOLOGY, Third Edition introduces students to the practice of forensic psychology by showing how psychologists aid the legal system by serving as expert witnesses, criminal profilers, and trial consultants for jury selection and child custody hearings. Wrightsman and Fulero present the roles and responsibilities of forensic psychologists, and address both the opportunities and temptations inherent in those roles. Through this lens, the authors explore the ethical issues facing practicing forensic psychologists, such as promising clients too much, the possibility of becoming advocates rather than objective scientists, and the pitfalls associated with substituting one's values for data. The authors provide students with an accurate and candid picture of the field, and the range of careers in forensic psychology. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Patent Litigation

With coverage of important preparatory issues and the key psychology subfields, Majoring in Psychology: Achieving Your Educational and Career Goals provides undergraduate students with clear, concise, research-based information on strategies to begin a successful undergraduate career in psychology. Provides the most comprehensive text on majoring in psychology currently available Discusses the benefits of pursuing a psychology degree and key steps to prepare for a job or graduate study in the field Features brief topical contributions written by national figures in their respective subfields Incorporates current data and research on diversity-related issues as well as guidance on how to ensure personality traits and abilities match the skills that potential career paths demand

Handbook of Trial Consulting

This guide serves as a resource for questioning and selecting a jury. It contains information that is useful in identifying biases that could influence decisions, and shows how to learn from nonverbal communication.

The Witness Stand and Lawrence S. Wrightsman, Jr.

"A crusading legal scholar exposes the powerful psychological forces that undermine our criminal justice system--and affect us all Our nation is founded on the notion that the law is impartial, that legal cases are won or lost on the basis of evidence, careful reasoning and nuanced argument. But they may, in fact, turn on the temperature of the courtroom, the camera angle of a defendant's taped confession, or a simple word choice or gesture during a cross-examination. In Unfair, law professor Adam Benforado shines a light on this troubling new research, showing, for example, that people with certain facial features receive longer sentences and that judges are far more likely to grant parole first thing in the morning. In fact, over the last two decades, psychologists and neuroscientists have uncovered many cognitive forces that operate beyond our conscious awareness--and Benforado argues that until we address these hidden biases head-on, the social inequality we see now will only widen, as powerful players and institutions find ways to exploit the weaknesses in our legal system. Weaving together historical examples, scientific studies, and compelling court cases--from the border collie put on trial in Kentucky to the five teenagers who falsely confessed in the Central Park Jogger case--Benforado shows how our judicial processes fail to uphold our values and protect society's weakest members, convicting the innocent while letting dangerous criminals go free. With clarity and passion, he lays out the scope of the problem and proposes a wealth of reforms that could prevent injustice and help us achieve true fairness and equality before the law"--

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